

CAREERS FOR

Entrepreneurship

CONCENTRATION

Anderson School of Management (ASM) offers a Bachelor of Business Administration (BBA) with different concentrations. ASM's BBA Entrepreneurship concentration focuses on assisting students who are interested in starting their own business or if they want to work in a small business. This concentration focuses on theory related to venture creation, entrepreneurial finance, business planning, professional selling, and managing small businesses. Entrepreneurs possess skills in advertising, marketing, hiring/firing personnel, and production of goods and services.

For those who are interested in starting a small business, Albuquerque is known having a start-up friendly environment, especially for the tech field. New Mexico has also been identified as one of the best states for female entrepreneurs to start a business. New Mexico has a variety of small business <u>incubators and accelerators</u> that support the launch of small-businesses.

Industries & Job titles

- Business Owner
- General and Operations Management
- Insurance Sales Agent
- Loan officer
- Management Analysts

- Management Consultant
- Public Relations Specialist
- Real Estate Agent
- Sales Representative
- Top Executives

Top Companies*

Teva Pharmaceuticals
Geico
Hewlett-Packard
New York Life
Progressive
Santa Fe Business Incubator

SolAero Technologies Corp State Farm UHDP, LLC US Air Force Verge

^{*}These companies have hired graduates from UNM Anderson School of Management.



Salary Information

Online Merchants or Project Management Specialists and Business Operations Specialists, All Other in NM*



*Career One Stop





*Career One Stop

Tips

- Owning and running your own business can be both exciting and daunting! Get a
 close up look at how to start and run a business by conducting an <u>informational</u>
 <u>interview</u> with a small business owner.
- 10 step to start your own business
- Investment Criteria for Companies in NM
- Albuquerque Small Business Development Center
- For help starting businesses with grants and training programs: WESST



Learn More

WESST: The Place to Start and Grow Your Own Business
Entrepreneurs Organization
Female Entrepreneur Association
Institute for Business Innovation
Innovation Academy
National Association of
Entrepreneurship
National Small Business Association
New Mexico Small Business
Development Center

Small Business Council of America
US Small Business Administration
Young Entrepreneur Council
Register for Handshake: Jobs for Lobos
O*NET
Occupational Outlook Handbook
Student Activities Center; American
Indian Business Association,
Association of Latino Professionals for
America, Delta Sigma Pi

Questions?

Visit UNM Career Services in person! See our website for onsite drop-in hours. Email onlinecareerservices@unm.edu or call 277-2531 to schedule an appointment.